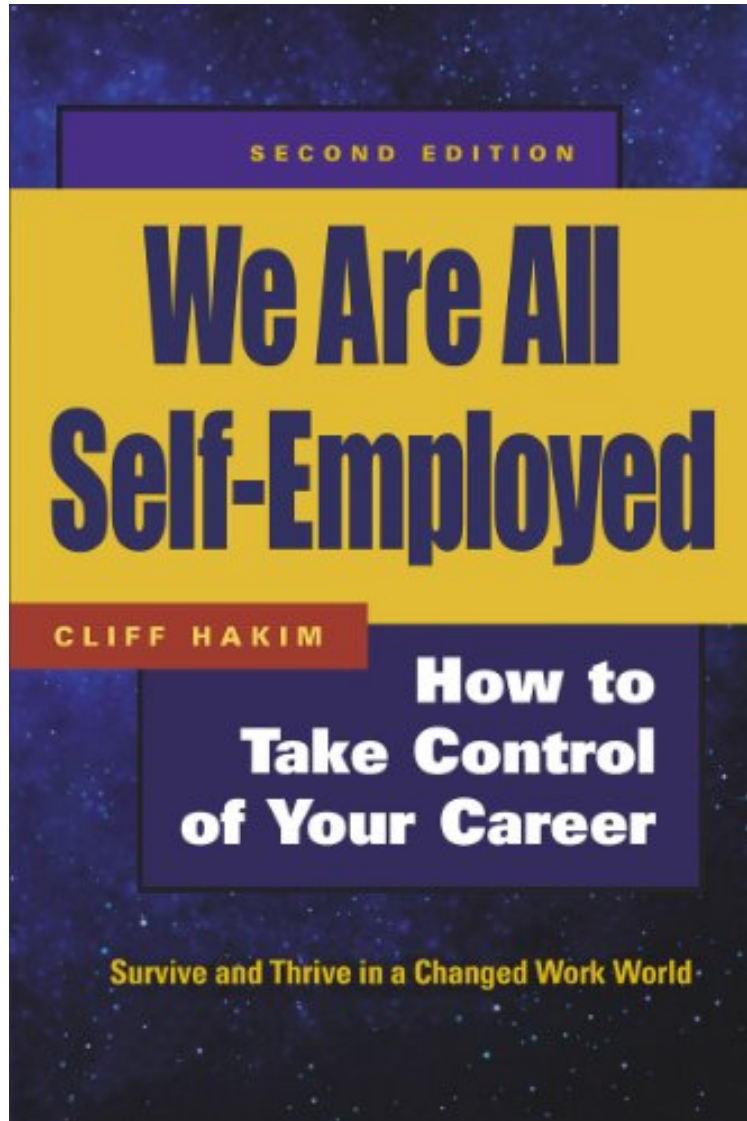


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We Are All Self-Employed: How to Take Control of Your Career

Cliff Hakim

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Cliff Hakim : We Are All Self-Employed: How to Take Control of Your Career before purchasing it in order to gage whether or not it would be worth my time, and all praised We Are All Self-Employed: How to Take Control of Your Career:

7 of 8 people found the following review helpful. A Very Important BookBy Dr. Paul Powers'We Are All Self-Employed' is not just a good book, it is an important book. The author's message, while inspirational, is firmly grounded in the reality of today's world of work. It is essential reading for anyone looking to take charge of his or her career regardless of whether they are just starting out, in mid-career, unemployed or just thinking about improving the

quality of their work life. It most certainly belongs on the bookshelf of any career professional committed to helping others reach their career potential. 0 of 0 people found the following review helpful. *We Are All Self-Employed* By Barbara M. Nollman This is an excellent book especially in these hard economic times. It gives you great ideas on what one can do in the way of jobs for self. I am enjoying this book. 2 of 3 people found the following review helpful. Highly recommended companion reading with Judith Bardwick's 'Danger in the Comfort Zone'! By Lee Say Keng 1) 'Danger in the Comfort Zone: From Boardroom to Mailroom: How to Break the Entitlement Habit That's Killing American Business' by Judith M. Bardwick 2) 'We Are All Self-Employed: How to Take Control of Your Career' by Cliff Hakim 'Danger in the Comfort Zone' is one of the very good books I had acquired while attending a boot-camp for entrepreneurs in the United States during the early nineties. (My copy is actually the earlier edition.) At that time, I had read it very seriously. I had really liked the author's ideas of earning mentality (or habit) vs entitlement mentality (or habit). The many problems scenarios which the author had described candidly about the American workplace were not much different, when I compared them with Singapore's. Contemporarily, Singapore's employers had encountered the same dilemma. It was only after the economic recession during the mid-eighties then the Asian financial fiasco during the late nineties that employees' attitudes, in both the private as well as public sector, had changed tremendously. Likewise, employers' attitudes had also followed suit. At first glance, the author would seem to have criticised employees but I feel the principal premise of the book is more to urge employees to take charge of their own lives by getting out of the comfort zone moving into the stretch zone. That is true self empowerment: adopt the earning mentality rather than the entitlement mentality! Of course, employers would have to play their part to gain employees' confidence trust. Their 'command control' attitude in the past would have to change. Hence, I would strongly recommend readers to read also 'We Are All Self-Employed: The New Social Contract for Working in a Changed World' by Cliff Hakim. This book was written in the mid-nineties my copy is also the earlier edition. I feel the two authors' brilliant ideas gel very well with each other. In fact, their combined work will make more sense when read syntopically. They will help you transform the way you think about approach your employment in the corporate world. To paraphrase the latter book: "It will inspire you to move from the role of dependent employee, ever-adapting to survive, to independent-Interdependent worker, ever-creating to succeed. You'll learn to embrace a "self-employed" attitude to achieve the success you have always yearned for. Adopting a "self-employed" attitude will prepare you for the inevitable changes that come with time, help you create a new definition of success rooted in your own interests, skills, values, desires. It will help you move from merely surviving on the job to engaging your creativity - embedded in the responsibility symbolized by self-employment - successfully employing yourself in a way that draws on your talents, interests, deepest values." I had really enjoyed reading both books tremendously. In some way to some extent, the wonderful ideas from the two foregoing books had consciously as well as unconsciously contributed to my eventual decision to take charge of the second half of my life.

This is not a book about starting your own business. Then again, it is. By now there is ample evidence that an "employed" attitude-believing that you work for an employer and acting as though by doing your work your job will be secure-is defunct. An employed attitude is the antithesis of what you need now to endure and prosper. In this revised edition of his prescient bestseller, Cliff Hakim shows how to replace your employed attitude with a self-employed attitude. "We are all self-employed" is an empowering belief that you can steer your own direction and influence the quality of your life. You're the boss--a self-leader-- whether you work inside or outside of an organization. You are the decision-maker and ultimately, the onus is on you to imagine, plan, explore, and create the worklife that you want. In *We Are All Self-Employed* Hakim presents and clarifies the minimum critical requirements needed to develop, deepen, and sustain a self-employed attitude. He takes you on a journey of assimilating and constructing this new, more empowered attitude toward work and life. Each chapter features checklists and exercises to deepen your understanding of what a self-employed attitude is and how you can cultivate and maintain it, as well as examples of the self-employed attitude in action. The book's lessons are summarized in an inspiring and energizing Worklife Creed for this exciting and challenging new world of work. *We Are All Self-Employed* will call out and nourish the self-leader in you so that you can create a successful and satisfying life.