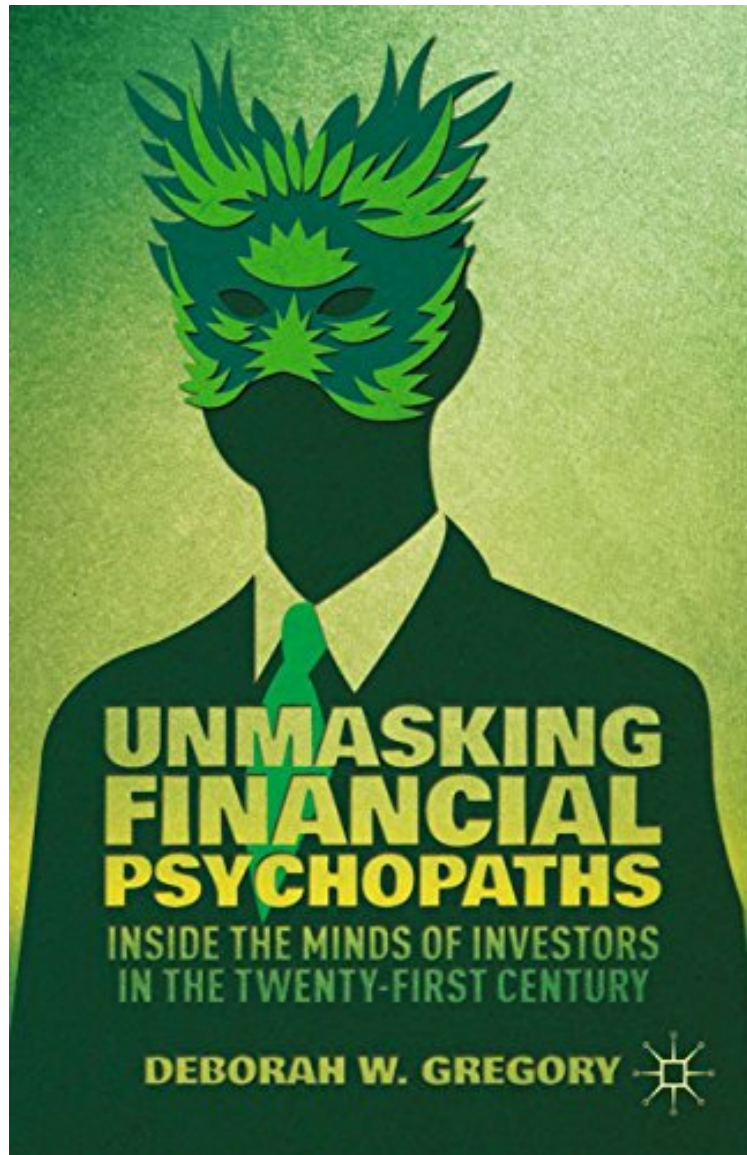


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## Unmasking Financial Psychopaths: Inside the Minds of Investors in the Twenty-First Century

*D. Gregory*

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**D. Gregory : Unmasking Financial Psychopaths: Inside the Minds of Investors in the Twenty-First Century** before purchasing it in order to gage whether or not it would be worth my time, and all praised Unmasking Financial Psychopaths: Inside the Minds of Investors in the Twenty-First Century:

0 of 0 people found the following review helpful. A different take on what ails Wall StreetBy Carl W WernickeAs a

former newspaper writer/editor who has transitioned to writing the newsletter and a variety of releases and editing tasks for a sophisticated research institute, I appreciate the ability to express complex topics in understandable prose. Deborah Gregory's intriguing book summarizes and relates a variety of complex concepts in both the financial and psychological professions in ways that laymen can grasp them. The book is unavoidably academic at times, but she writes so clearly, and often entertainingly, that the book is almost always easy to follow, without sacrificing quality or sophistication. The topic is certainly a niche one, but surprisingly rewarding, not to mention timely and highly relevant given the events of the recent financial crash. Gregory has to have one of the more interesting resumes out there, as both a chartered financial analyst and a Jungian psychoanalyst. In her spare time she lectures on finance at Bentley University. It gives her the unique skillset and knowledge needed to pull off such a unique book. I bought an extra copy for my financial advisor.

Carl Wernicke Senior Writer Communications Manager Florida Institute for Human Machine Cognition

0 of 0 people found the following review helpful. I thoroughly enjoyed the author's insight.

By Lisa Taddeo Professor Deborah Gregory's book was an eye opener. What a revelation into the minds of Psychopaths that exist in the financial world. Being a non-fiction true crime junkie, I thoroughly enjoyed the author's insight. Also what made the book a good read was the fact that the author studied analytical Psychology and then transitioned into the Finance world. Would definitely recommend!

As financial markets expand globally in response to economic and technological developments of the twenty-first century, our understanding and expectations of the people involved in these markets also change. Unmasking Financial Psychopaths suggests that an increasing number of financiers labeled "financial psychopaths" are not truly psychopathic, but instead are by-products of a rapidly changing personal and professional environment. Advances have been made in identifying psychopaths outside of situations accompanied by physical violence, yet it is still difficult to differentiate psychopaths in cultural settings that have adopted psychopathic behavioral tendencies as the norm. Within the investment sector, a fundamental transformation has occurred: the type of person employed by financial firms and the environment within which finance is conducted have both changed. Society's expectation of financiers adapted to these subtle, behind-the-scenes shifts, resulting the public at large perceiving more individuals in the financial sector as acting in a psychopathic manner. Being able to distinguish the truly psychopathic financier from individuals who conform to behavioral expectations is the first step towards a cultural shift away from accepted psychopathic behaviors in the financial sector.

"As a broker on Wall Street and member of NYSE for more than four decades, I've seen a lot of changes in the market, not all for the better. This book describes the background of how the mindset of market participants has changed, leading to unintended consequences arising from increased high-frequency trading and other technologically-driven modifications in the market, such as dark pools, internalization, decimalization, and short sale rules. These changes have resulted in markets that have deviated from their original purpose, which was to serve investors and facilitate the capital formation process for businesses. Unmasking Financial Psychopaths doesn't simply unmask psychopaths it also shows how changes in regulations intended to achieve specific goals have actually resulted in a new market environment that rewards participants for acting in their own self-interest, not necessarily in the best interests of the capital markets or the investing public." - Ted Weisberg, President, Seaport Securities Corporation, USA

"Deborah Gregory has written a thoughtful and penetrating study into the contemporary ills of Wall Street that affected us all in our individual financial security and in our level of trust in those who manage our financial system on a daily basis. Drawing on her knowledge and experience as a university professor in finance as well as her training and clinical experience as a Jungian psychoanalyst, she weaves together the many threads that have produced a culture of financial psychopathy of those drawn to the field of investment finance." - Thayer A. Greene, IAAP, Jungian Psychoanalyst and Training Faculty, C.G. Jung Institute, USA

About the Author Deborah W. Gregory is a Lecturer in Finance at Bentley University in Waltham, MA. She holds a Ph.D. in finance from the University of Florida, and is a Chartered Financial Analyst as well as a Jungian psychoanalyst. She focuses her research at the intersection of the financial and psychoanalytical worlds.