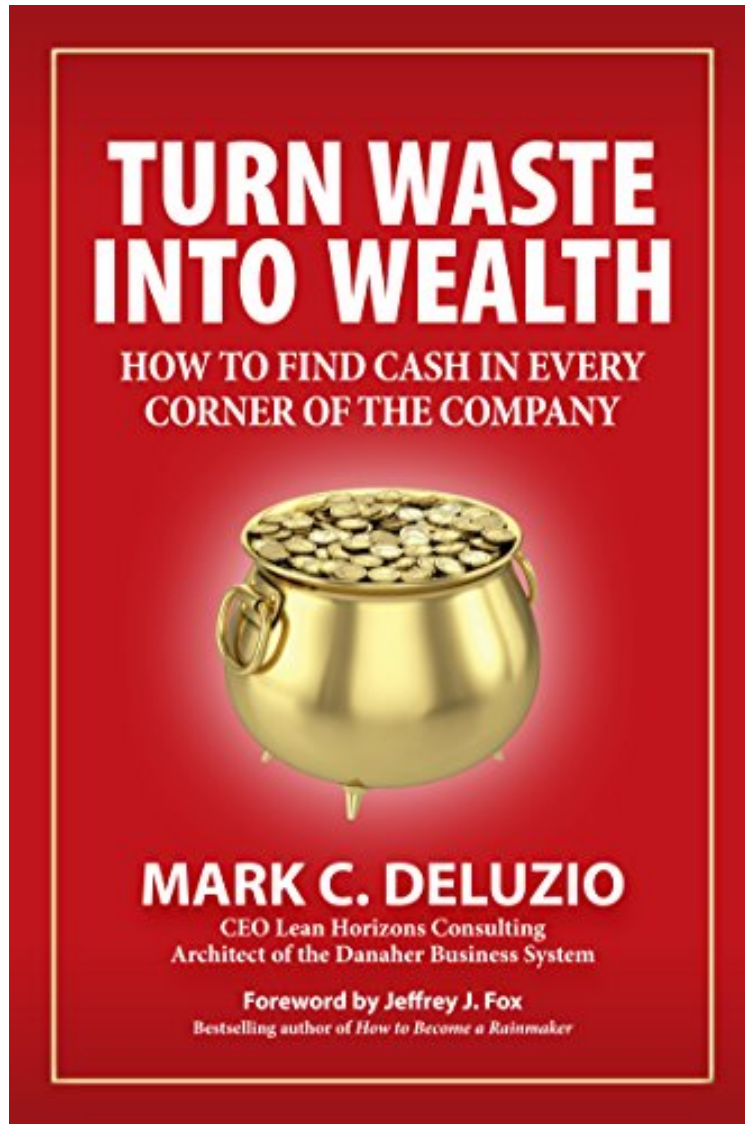


[FREE] Turn Waste into Wealth: How to Find Cash in Every Corner of the Company

Turn Waste into Wealth: How to Find Cash in Every Corner of the Company

Mark C. DeLuzio

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Mark C. DeLuzio : Turn Waste into Wealth: How to Find Cash in Every Corner of the Company before purchasing it in order to gage whether or not it would be worth my time, and all praised Turn Waste into Wealth: How to Find Cash in Every Corner of the Company:

1 of 2 people found the following review helpful. A Consultant's Tale...By Just the factsA little simplistic and full of unverified generic examples about fantastic improvements obtained as a result of principles being adopted. Not saying I disagree with it, but not exactly useful either.

Cash is lying around everywhere in companies. It's in warehouses and on shelves, hiding in plain sight as inventory. It litters administrative offices, disguised as incorrect invoices, late billings, sloppy requests from salespeople. It sits in company lobbies waiting for sales calls to start. All that cash is retrievable - available for re-investment. Turn Waste into Wealth will help you get that cash by turning your organization into a Lean company. Mark DeLuzio, principle architect of the vaunted Danaher Business System that has led companies to world-class performance, presents hard-hitting advice and numerous case histories that will help you make your company Lean. You'll learn: Why Lean is the modern way to run any organization; What you must do to insure a successful Lean transformation; Lean accounting practices that promote Lean behaviors; How to identify and deal with Lean naysayers; Why LEAN does not mean "Less Employees Are Needed"; What and why to benchmark; The Lean formula for setting prices; How to deploy strategy in a Lean environment. Great companies continuously improve everything they do to increase shareholder returns. If you're new to lean or already using Lean practices, Turn Waste into Wealth will help you make your company great.

Mark DeLuzio's readable and mind-opening book on how to become a Lean company is simple, understandable, and . . . actionable. He makes Lean easy. Read any chapter - nearly any sentence - and get an instant idea on how to improve your organization.- JEFFREY J. FOX, bestselling author of twelve business books including How to Become a Rainmaker The author's words match his methods: hard hitting, simple, direct, and to the point . . . in very compelling short chapters, the purpose, the principles, and the process are explained, and the resulting profits of Lean are delineated.- BOOKLIST (Barbara Jacobs) Mark DeLuzio's insightful book is an essential addition to the world of Lean. It is concise, punchy, and illuminating. Importantly, Mark communicates precisely the difference between Lean tools and Lean culture, a nuance missed by many Lean experts. His book is a blueprint for CEOs in any industry who want to turn certain waste into inevitable wealth.- CLIFFORD F. RANSOM II, President and Founder, Ransom Research, Inc. ("The Way of Lean Investing") and Life Member of the Shingo Prize Academy I know something about Lean. In fact, I wrote a book about my experience as CEO of the Wiremold Co., where we used lean to quadruple the company's size and increase its enterprise value by 2,500 percent in ten years. Mark DeLuzio's Turn Waste into Wealth is an absolute "must read" for transformative managers around the world.- ART BYRNE, CEO (Ret.), Wiremold Company, author of The Lean Turnaround Mark DeLuzio presents advice and tips on Lean management that his company used in their unique approach called the Financial Process Optimizer, enabling us to dramatically reduce the lead times and cycle times in our closing and forecasting processes. This provided us with a powerful competitive edge while also building the foundation for a Lean continuous improvement culture throughout our South American finance operations.- CARLOS ZARLENGA, Chief Financial Officer, General Motors South America (GMSA)