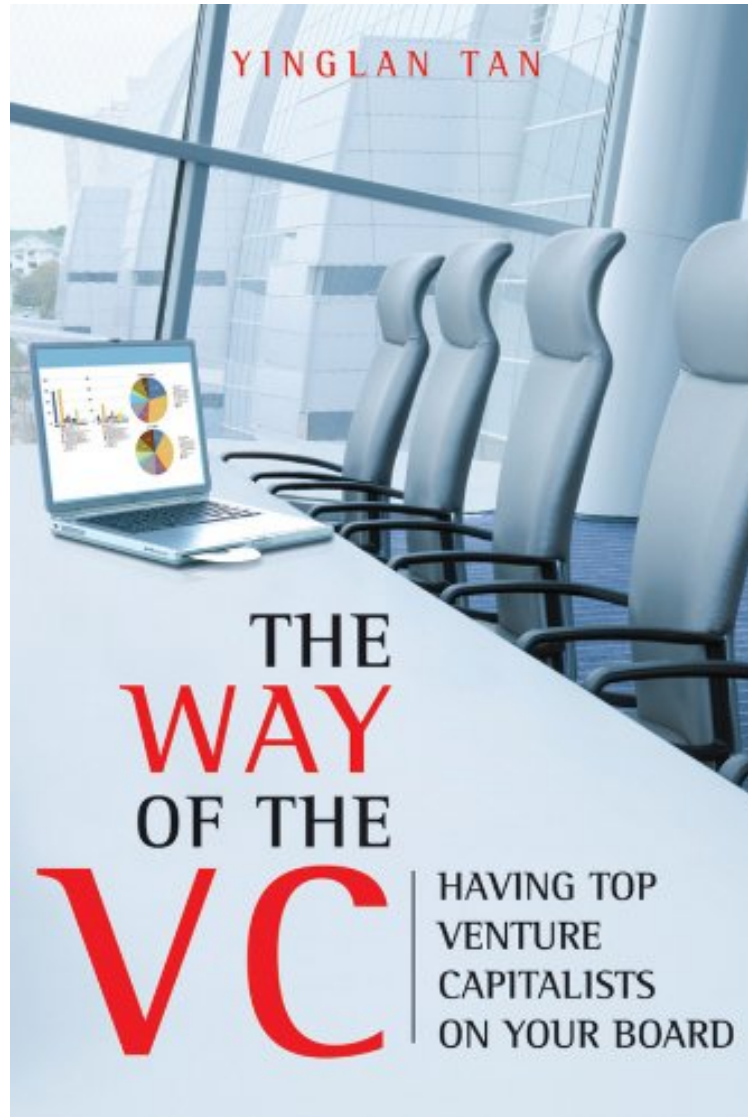


[Free download] The Way of the VC: Having Top Venture Capitalists on Your Board

The Way of the VC: Having Top Venture Capitalists on Your Board

Ying Tan

*ebooks | Download PDF | *ePub | DOC | audiobook*



DOWNLOAD



READ ONLINE

#998420 in eBooks 2012-11-28 2012-11-28 File Name: B00B9QKD3I | File size: 32.Mb

Ying Tan : The Way of the VC: Having Top Venture Capitalists on Your Board before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Way of the VC: Having Top Venture Capitalists on Your Board:

0 of 1 people found the following review helpful. Understanding the funding ecosystem By Arun Shah I read the book from a budding entrepreneur's point of view. This book provides us with thoughtful insight into the workings of the VC industry. The significant value I found was the focus on emerging trends and markets. He has put the experience of several VC-entrepreneur success stories into this book in a very refreshing frame. A unbiased view on risk analysis, checks and balances on how the industry works and answering significant questions like scaling up strategy. His focus

on emerging markets especially Asia was insightful for me. His ability to render ideas in a very versatile, structured and intuitive way connecting different pain points in the entrepreneurial world was superlative. He has interviewed and presented the use cases of different VC start-up associations which also gives us an insight into how the VC thinks. I recommend this for anyone building his start-up. 0 of 1 people found the following review helpful. Second to None Resource and Expertise By Nihat Dincmen, World Wide Welcome Inc Yinglan Tan has second to none know how, expertise, resources and leadership qualities in making better than good deals happen in the industry, I truly appreciate and benefit from Yinglan Tan's book to meet our corporate goals and objectives, yes, certainly recommending this. 0 of 1 people found the following review helpful. Must read for those tapping on doors of fast growing Asian markets!! By Rajan Prakash The Way of the VC provides an excellent overview of the "art" practiced within the VC industry, but more importantly it highlights the differences between the eastern and the western mentality. A good collection of insights/cases to those entering Asian markets!!

Venture Capital funds are the fastest growing sector of the financial industry, and possibly the least understood. In this book, the author provides a primer on what some of the world's best venture capitalists have in common. How do the world's top venture capitalists consistently obtain supernormal returns? How do they add value to entrepreneurs they have backed? Why is a top venture capitalist like a skilled chef? How did Lip Bu Tan, when he was Chairman of Walden, manage to invest in Creative Technology, despite the CEO's aversion for VCs? How did Nam Ho, Founder and Managing Partner of Altos Venture, turn an introduction by a Stanford Business School professor into a venture capital firm managing a quarter billion dollars of capital? How does Bing Gordon, Partner at Kleiner Perkins Caufield Byers and author of the business plan that resulted in KPCB's investment in Electronic Arts, time exits properly? Why did Soo Boon Koh, Managing Director of IGlobe Ventures, back a GPS company which was filing for Chapter 11, in the post 9-11 market? The Way of the VC: Having Top Venture Capitalists on Your Board is essential reading for venture capital practitioners, including partners, principals, analysts, consultants and limited partners--both institutional and private. It is also useful to students of finance who want a better understanding of what goes on in the venture capital world. nbsp;

Well done! nbsp; There are indeed many things we can learn from the VC world. I hope that civil servants in Singapore can draw from the VC world this important ingredient of passion and belief. -nbsp; Peter Ong, Head Civil Service, Singapore Selected by Forbes columnist Marc Kramer as amongst the World's Best Business Books. The Way of the VC is the best book I have read on venture capital with thoughtful advice for the entrepreneur. Yinglan captures the wisdom of the ages, with the vision of an oracle he captures how a venture capitalist thinks, and how the best ones act. --Timothy C. Draper, Founder Managing Director, Draper Fisher Jurvetson With the emergence of venture capital investment as a professional practice, understanding the way in which this industry works is critically important for practitioners and would-be practitioners, whether they are (or aspire to be) working for entrepreneurial ventures, venture firms, or large institutional capital pools. I applaud Yinglan Tan, who has distilled many interesting "war stories" and experiences of venture capitalists into a useful and effective framework in The Way of the VC. --Professor Josh Lerner, Jacob H. Schiff Professor of Investment Banking, Harvard Business School Yinglan gives valuable accounts coupled with insightful observations about the past, present and future of an industry that is still in its infancy--but growing up fast. The book will also help entrepreneurs who need venture capital financing by showing them how VCs add value to their companies. This book belongs in the library of anyone who has ever taken a serious interest in venture capital. --Neil Shen, Founding and Managing Partner, Sequoia Capital China Venture capitalists rely heavily on personal judgment and experience. This extensive collection of shared wisdom and viewpoints is therefore a valuable addition to the growing number of VC textbooks and war stories. Yinglan has skillfully captured the Tao of VC practitioners and entrepreneurs in a lively and enlightening book. --Lin Hong Wong, Author of Venture Capital Fund Management Top-flight entrepreneurs are blessed with terrific ideas and boundless energy. But lacking capital, they must join together with VCs. The prescription is easy, the implementation tough. Entrepreneurs and VCs differ in orientation, background and interests. In this lively and insightful volume, Yinglan Tan tells how entrepreneurs can handle the relationship effectively, from early-stage conception through to a thriving company. --Richard Zeckhauser, Frank P. Ramsey Professor of Political Economy, Harvard University From the Inside Flap Venture Capital funds are the fastest growing sector of the financial industry, and possibly the least understood. In this book, the author provides a primer on what some of the world's best venture capitalists have in common. How do the world's top venture capitalists consistently obtain supernormal returns? How do they add value to entrepreneurs they have backed? Why is a top venture capitalist like a skilled chef? How did Lip Bu Tan, when he was Chairman of Walden, manage to invest in Creative Technology, despite the CEO's aversion for VCs? How did Nam Ho, Founder and Managing Partner of Altos Venture, turn an introduction by a Stanford Business School professor into a venture capital firm managing a quarter billion dollars of capital? How does Bing Gordon, Partner at Kleiner Perkins Caufield Byers and author of the business plan that resulted in KPCB's investment in Electronic Arts, time exits properly? Why did Soo Boon Koh, Managing Director of IGlobe Ventures, back a GPS company which was filing for Chapter 11, in

the post 9-11 market? *The Way of the VC: Having Top Venture Capitalists on Your Board* is essential reading for venture capital practitioners, including partners, principals, analysts, consultants and limited partners--both institutional and private. It is also useful to students of finance who want a better understanding of what goes on in the venture capital world.