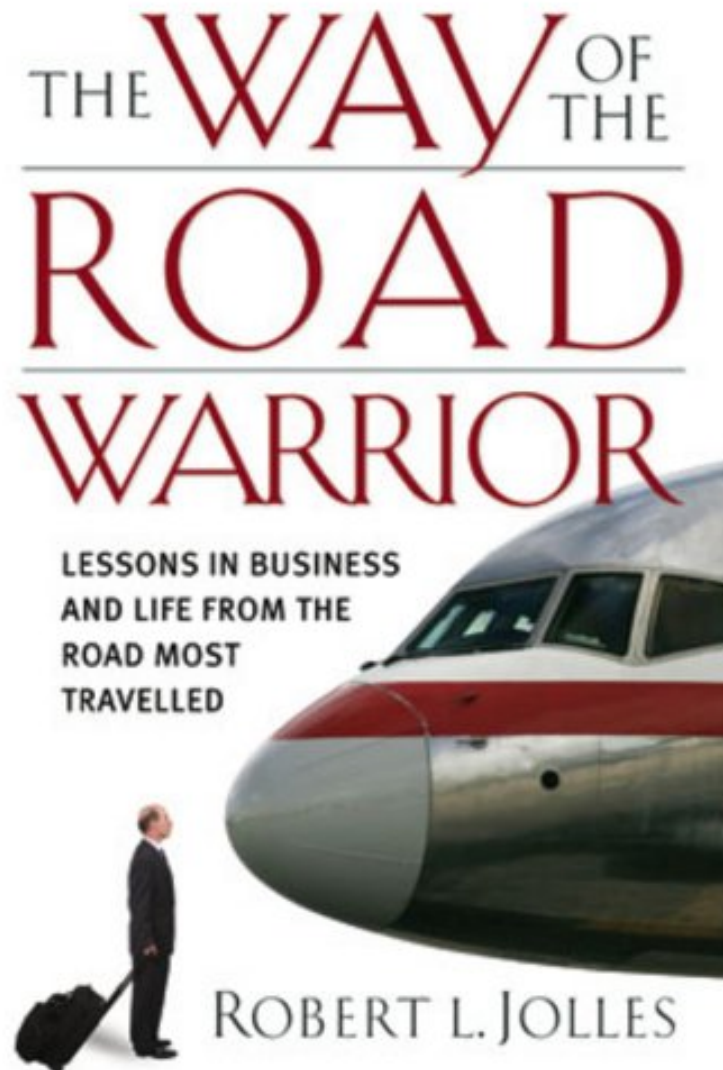


(Ebook pdf) The Way of the Road Warrior: Lessons in Business and Life from the Road Most Traveled

The Way of the Road Warrior: Lessons in Business and Life from the Road Most Traveled

Robert L. Jolles

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Robert L. Jolles : The Way of the Road Warrior: Lessons in Business and Life from the Road Most Traveled before purchasing it in order to gage whether or not it would be worth my time, and all praised The Way of the Road Warrior: Lessons in Business and Life from the Road Most Traveled:

4 of 5 people found the following review helpful. A book on business strategies, not traveling for workBy Brooke KellyI only got about halfway through the book, so maybe in the end he started giving strategies for traveling most of the time for work. All of the book that I was able to get through were general business strategies, such as "be ethical".

This was a book geared towards people who own their own consulting firm as there is a lot of information about client relationships in there. As I don't own my own consulting business, and was looking for information on how to travel 90-100% of the time for work and maintain your relationships and sanity I didn't finish the book and only gave it one star.0 of 0 people found the following review helpful. I liked the author's empathy for the thousands he met on his travels

By Fred Diamond I liked this book because you could sense that the author truly had compassion and empathy for the thousands of people he encountered on his travels, ranging from stressed airline ticket sellers, to companions who haven't seen their children for weeks, to random bell clerks who happened to rescue him in the middle of the night with a simple bit of information. I also liked that the book didn't dwell on all of the horrors of air travel and didn't take non-stop stabs at the service providers along the way (although I agree with his assessment of one particular rank airline based out of a large city in Western Pennsylvania). I recommend this book to spouses of road warriors. They may not profusely apologize for all the complaining about their road warrior spouse never being home after reading the book, but at least they may have an additional degree of empathy.

3 of 4 people found the following review helpful. Highly recommended for everyone who travels, and everyone who doesn't

By The Travel Insider This is an extraordinarily personal book. Within the first dozen pages, Author Rob Jolles has shared moments of extreme personal embarrassment with us, gently encouraging us to laugh with him rather than at him. And later on, he shares very personal issues like losing confidence in himself, and going through emotional slumps, as well as showing times when he behaved less than perfectly to other people. However, although the book is written in the first person (ie 'I') form, it isn't a self-centered ego-trip of a book. Rob's humanity, kindness, and concern for his reader glows through every page. One can't help but feel a tremendous respect for him, and one quickly comes to appreciate Rob's generous sharing of his own problems - something he has done in the hope we can learn from his own challenges and how he confronted and resolved them

In addition to helpful hints about travel and business in general, the book goes well beyond the obvious, giving advice on issues such as how to keep on keeping on even when afflicted by illness, pain, grief or depression, and touches on surprising topics such as the addiction to travel which some people end up experiencing (often without consciously realizing this). Truly, there's something in this book for all of us, whether we travel or not.

The Way of the Road Warrior offers weary business travelers inspiration, advice, and practical skills for conquering the competition while conducting business on the road.

This business traveler's handbook is written by Robert L. Jolles—salesman, consultant, professional speaker, and veteran "Road Warrior" who has logged more than twenty years and two million miles in the air.

In The Way of the Road Warrior, he delves into his personal journal and wealth of experience to offer insights on the sometimes difficult balancing act between work, travel, and family. Robert Lewis Stevenson wrote, "The most beautiful adventures are not those we go to seek." In these pages, readers will find that a chance conversation with a cab driver can be as valuable as a sit-down with a CEO.

Jolles also speaks to the dangerous and addictive aspects of business travel and doesn't sugarcoat the toll it takes on those who wait at home. From beginning to end, The Way of the Road Warrior will teach you why business travel isn't just a way to do your job, but a warrior's path to insight, wisdom, and so very much more.

"Rob Jolles does it again! The Way of the Road Warrior is an introspective and thoughtful expose of life on the road that can benefit anyone in business, particularly those on the front line." —Eli Jones, Coauthor, Selling ASAP, and executive director, Sales Excellence Institute, University of Houston

"This book is a both a surprisingly personal commentary and also a broadly applicable manual for business. We can all benefit from Rob Jolles' invaluable advice." —David M. Rowell, publisher, The Travel Insider (thetravelinsider.info)

"A must-read for anyone considering a career that requires significant business travel. From my position in the front of the plane, I see the faces that are written about in this book. It is an informative, accurate, and empathetic assessment that anyone who travels, including pilots, should read, and learn from." —Buzz Collins, pilot, Southwest Airlines

"One word best describes Rob Jolles and why he connects with his readers so well: he is genuine. People listen to him, trust him, and learn from him because he is authentic, because he's been there, and because we relate to him. Don't miss this book! As our trusted advisor, Rob shares some very special insights about pounding the pavement with us . . . his fellow Road Warriors." —Joseph A. Sullivan, executive vice president, Legg Mason, Inc.

From the Inside Flap Does your job require you to travel? Tired of tasteless airplane food, sterile hotel rooms, and PowerPoint meltdowns? Rob Jolles has some news for you. Nobody ever learned the real lessons of business and life in a cubicle. The Way of the Road Warrior offers weary business travelers inspiration, advice, and practical skills for conquering the competition while conducting business on the road. This business traveler's handbook is written by Robert L. Jolles—salesman, consultant, professional speaker, and veteran "Road Warrior" who has logged more than twenty years and two million miles in the air. In The Way of the Road Warrior, he delves into his personal journal and wealth of experience to offer insights on the sometimes difficult balancing act between work, travel, and family. Robert Lewis Stevenson wrote, "The most beautiful adventures are not those we go to seek."

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From the Back Cover
The Handbook for Today's Road Warriors If your work involves time away from loved ones, long trips across country, and endless searches for a laptop power connection, *The Way of the Road Warrior* will be the best traveling companion you can have for your next business trip. Praise for *The Way of the Road Warrior* "Rob Jolles does it again! *The Way of the Road Warrior* is an introspective and thoughtful exposeacute; of life on the road that can benefit anyone in business, particularly those on the front line." mdash;Eli Jones, coauthor, *Selling ASAP*, and executive director, Sales Excellence Institute, University of Houston "This book is both a surprisingly personal commentary and also a broadly applicable manual for business. We can all benefit from Rob Jolles' invaluable advice." mdash;David M. Rowell, publisher, *The Travel Insider* (thetravelinsider.info) "A must-read for anyone considering a career that requires significant business travel. From my position in the front of the plane, I see the faces that are written about in this book. It is an informative, accurate, and empathetic assessment that anyone who travels, including pilots, should read, and learn from." mdash;Buzz Collins, pilot, Southwest Airlines "One word best describes Rob Jolles and why he connects with his readers so well: he is genuine. People listen to him, trust him, and learn from him because he is authentic, because he's been there, and because we relate to him. Don't miss this book! As our trusted advisor, Rob shares some very special insights about pounding the pavement with us... his fellow Road Warriors." mdash;Joseph A. Sullivan, executive vice president, Legg Mason, Inc.