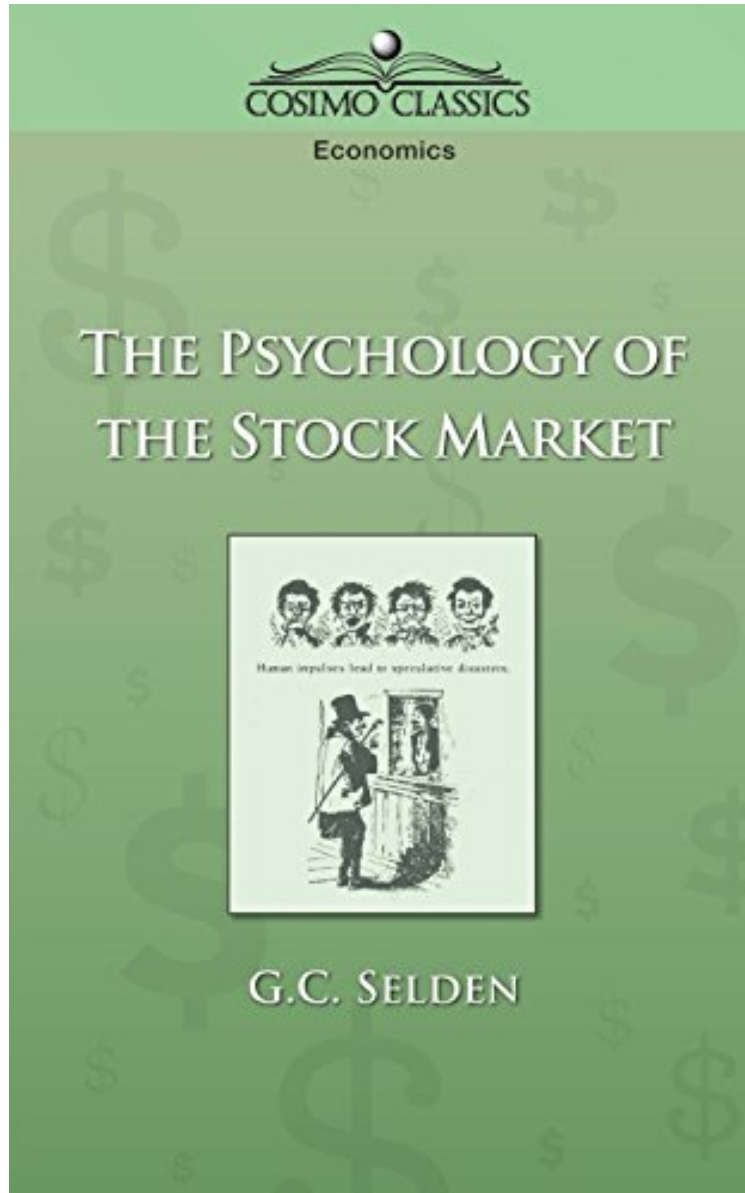


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The Psychology of the Stock Market

G. C. Selden

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G. C. Selden : The Psychology of the Stock Market before purchasing it in order to gage whether or not it would be worth my time, and all praised The Psychology of the Stock Market:

13 of 13 people found the following review helpful. A Pithy Read for So Slender a VolumeBy LeisaI have the paperback version of this book. Though originally published in 1912, it reads as a contemporary volume. Why? Human DNA has not changed. Accordingly fear, greed, hope and despair will always be key elements in everything

that we do--to include our being market participants. There are so many quotable phrases in this book. Foundational to everything is this one from p. 28 of the paper back: "Probably no better general rule can be laid down than the brief one, 'Stick to common sense.' Maintain a balanced, receptive mind and avoid abstruse deductions." While that phrase is foundational to the book, this book ought to be foundational to every investor/trader's resource library. And I promise this....when you get to the chapter entitled "They"--you will find it so extraordinarily reminiscent of our current conversations of the shadowy figures 'propping' up the futures or "quant machines go wild" that you will chuckle. You will not be disappointed by this book. 1 of 1 people found the following review helpful. Still Relevant By A Customer Fantastic and quick read especially for those interested in the movements of markets resulting from investor behavior! Also short and sweet 0 of 0 people found the following review helpful. old and story telling style By Raad A. AL-TURKI This book is like story telling other than a reference book that you can use to improve your trading. I found it very hard to get the point that the author is referring to.

Whether you're up or down at the moment, one fact remains: the stock market is actually 75% psychological and only 25% financial. **THE PSYCHOLOGY OF THE STOCK MARKET: Human Impulses Lead To Speculative Disasters** is a brief, but fascinating guide about what really influences the way the financial markets behave. Author G.C. Selden examines how to stay emotionally neutral in making investment decisions whether you're buying or selling - and how financial markets are driven by deep-rooted emotions such as fear, greed, and panic. Paying particular attention to the role that investor psychology plays in the movement of the market and individual stocks, **THE PSYCHOLOGY OF THE STOCK MARKET** is full of investment advice and unaffected wisdom, which remain relevant in today's marketplace.

From the Publisher From the Back Cover Motley spent five years in Dresden, Brussels, and the Hague to produce, in 1856, this popular three-volume history hailed by readers of the time and recognized by scholars since as a standard of the field. The lessons for modern society Motley finds in the microcosm of Holland continue to hold true in today's uncertain political environment, and his dramatic narrative and eloquent, lyrical prose remain a delight. The author's respect for the people of the Netherlands and their triumphs as a nation still shines through, and this love letter to the Dutch Republic retains the power to instruct and inform. About the Author American diplomat and historian John Lothrop Motley (1814-1877) studied law at Harvard and Gouml;ttingen, in Germany, where he befriended Otto von Bismarck. He traveled extensively in Europe, frequently in the diplomatic service, but he is remembered primarily for his literary output of historical essays and criticism, political pamphlets, and novels. Oliver Wendell Holmes presented his biography in 1879 under the title *John Lothrop Motley: A Memoir*.