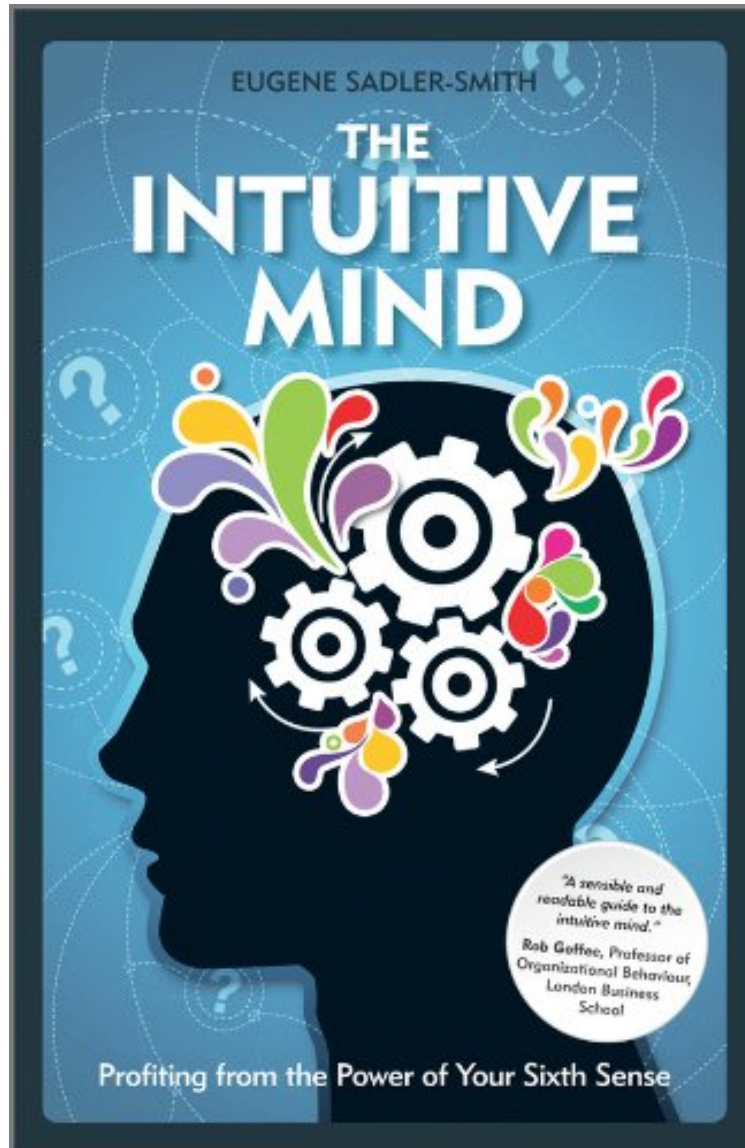


(Ebook free) The Intuitive Mind: Profiting from the Power of Your Sixth Sense

The Intuitive Mind: Profiting from the Power of Your Sixth Sense

Eugene Sadler-Smith

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Eugene Sadler-Smith : The Intuitive Mind: Profiting from the Power of Your Sixth Sense before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Intuitive Mind: Profiting from the Power of Your Sixth Sense:

5 of 5 people found the following review helpful. The Shape of Business Minds to Come By Sassy Brit
The Intuitive Mind: Profiting from the Power of Your Sixth Sense
How many times have you had a compelling hunch that an opportunity is too good to miss or alarm bells have rung and you've ignored the feeling and did it anyway, later wishing you had listened to your 'gut instinct' - that sixth-sense? That's your intuitive mind at work and this book sets

out to explain it in scientific terms to to give the reader the capability to understand and harness this power in business and management. The intuitive mind is a fast and spontaneous and speaks through feelings as opposed to the analytical (conscious) mind, which talks to us using logical and rational thought, and it quite often has the final say. Which is where this book comes in to train the reader how to spot the difference between the two by being more aware to what is more appropriate in a given business and management situation, paying attention to feelings and the hard facts. You're literally trained to be mentally ambidextrous! I love this idea and think with practice I can be looking forward to more of those 'Eureka/lightbulb' moments, where I almost feel like there is a higher force, or a hand guiding me to make the right business decisions. An interesting and intellectual read. Kind of like a new age book for the business mind. 7 of 9 people found the following review helpful. Excellent, but Analytical Review By Brett H This is a well researched, well written and fully referenced review which considers the arguments for an intuitive mind working alongside the analytical mind within the brain. It is written in the style of a textbook by an academic and as such it is perfectly possible to dip in and out, spending most of your time on the sections which you find to be of most interest or relevance. The dustcover states 'profiting from the power of your sixth sense'. Some might therefore assume that this book is along the lines of a self help or self improvement manual with methods and exercises to develop your sixth sense. If so you will be sadly disappointed. There are exercises, but these are along the lines of recording and reviewing instances where you feel you have utilised your intuitive mind. There are also excellent sections on pitfalls in intuition such as falling prey to wishful thinking or stereotyping, where you may think you are using your intuition, but in fact you are being influenced by other factors. Hence the object is to help you recognise your intuitive reasoning so as to use it more effectively. However, provided you realise that what you are going to read is a detailed and extremely well researched discussion of the intuitive part of your brain and how it works, you will not be disappointed. It is thorough and well written and taken in this context is well worth five stars. Personally I most enjoyed the practical examples of when the intuitive mind is at work and when it is misled by outside factors, as mentioned above, plus the many examples from the business world which show that whilst analysis is most of the task, it is the flash of intuition which often makes the real winners

This new agenda for the managerial mind will change the way you think and do business. Eugene Sadler-Smith, a leading intuition researcher and educator in business and management, argues that human beings have one brain but two minds — analytical and intuitive. Management has overlooked the importance of intuition, and under-exploited the potential that the intuitive mind has to contribute in areas as diverse as decision making, creativity, team working, entrepreneurship, business ethics and leadership. "The Intuitive Mind is a fascinating and practical book that will maximize your intuition and help you make better decisions today and predictions about tomorrow! Sigmund Freud and Carl Jung would most assuredly approve." Steve W. Martin, www.heavyhitterwisdom.com Heavy Hitter Sales Psychology: How to Penetrate the C-Level Executive Suite and Convince Company Leaders to Buy "Eugene Sadler-Smith gives needed attention to the intuitive way of thinking and reminds us that leadership is an art as well as a science." Cindi Fukami, Professor of Management, University of Denver, USA "From one of our prominent 'thinkers' in the management education arena, we learn in The Intuitive Mind how to use our intuitive judgment to improve our managerial decision making." Joe Raelin, The Knowles Chair for Practice-Oriented Education, Northeastern University, USA "This timely, well researched and accessible book takes intuition out of the shadows and provides practical guidance to solve thorny problems." Sebastian Bailey, Global Product Director, The Mind Gym

From the Inside Flap This book: ? Gives an easy-to-read explanation of the underlying scientific principles that explain the intuitive mind. ? Offers tools and techniques for developing and deploying informed intuition in leadership and management. ? Outlines the ten principles of 'intuitive intelligences'. With The Intuitive Mind you will be able to: ? Use intuition and analysis more productively. ? Harness your creative, social, moral and entrepreneurial intuitions. ? Make fast decisions in complex, uncertain and time pressured situations. ? Become a more intuitive leader. ? Profit from one of your most important but under-exploited mental assets. About the Author Dr Eugene Sadler-Smith, Professor of Management Development and Organization Behaviour, School of Management, University of Surrey, UK. Before becoming an academic he worked in human resource development in the gas industry. His research interests are currently centred upon the role of intuitive judgement in decision making and management. His research has been published widely in journals such as the Academy of Management Executive, Academy of Management Learning and Education, British Journal of Psychology, Journal of Occupational Organizational Psychology, Journal of Organizational Behaviour, Management Learning, Long Range Planning, and Organization Studies. Eugene Sadler-Smith is joint Editor-in-Chief of Management Learning. He has researched and published widely in the field of learning and development and is author of several books including Learning and Development for Managers: Perspectives from Research and Practice (Blackwell/Wiley, 2006) and Inside Intuition (Routledge, 2008). His intuition research has featured in The Times and on BBC Radio 4. nbsp;